

Your lease is up already?



It's that time. We hope you have enjoyed The First Class Lease® as much as we have enjoyed working with you. Now that you are near the end of your lease agreement, you will soon have a decision to make – consider a new model, extend your lease, or purchase your vehicle. That's why we have prepared this booklet for you – to help guide you through our lease-end process called The First Class Finish.*

You will need to familiarize yourself with three things: your lease-end options, our Vehicle Condition Guidelines, and how to conduct your own Vehicle Condition Review (before the dealership's lease-end inspection). Our process is simple, clear and concise. If you have any questions, visit Mercedes-BenzFinancial.com, contact your Mercedes-Benz dealer, or call a Mercedes-Benz Financial Program Advisor at 800.873.5471.

Lease-End Options

We've got options, you've got choices.

1 Return your vehicle

Please remember to bring your maintenance booklet, owner's manual, both sets of keys, tool kit and any other accessories provided at lease inception when you return your vehicle.

2 Extend your lease

You may be eligible to extend your lease up to 12 months. Contact the Mercedes-Benz Financial Lease Maturity Department at 800.873.5471 or your Mercedes-Benz dealer to see if you qualify.

3 Pay off your vehicle

Anytime during your lease, you can pay off your vehicle or finance the purchase price by contacting the Mercedes-Benz Financial Lease Maturity Department (subject to credit approval; as allowed by your state's laws).





Returning Your Vehicle

The following steps will help you get prepared to turn-in your vehicle at your Mercedes-Benz dealership.

At three months before lease end:

- 1** Contact your Mercedes-Benz dealer to schedule an optional Vehicle Condition Review to prepare for your lease-end inspection.
- 2** At the time the dealership evaluates your vehicle's condition, discuss (if applicable) the cost of any excess wear and use and review the option of repairing damage or replacing items before you return your vehicle.
- 3** Discuss with the dealership your interest in a new Mercedes-Benz and the options and advantages of financing or leasing again with Mercedes-Benz Financial.
- 4** Schedule your vehicle return with the dealership.

At turn-in:

- 1** Bring this brochure along with the maintenance booklet, owner's manual, both sets of keys, tool kit, and any other accessories provided at lease inception.
- 2** Have your vehicle's condition evaluated by your dealership. Your dealer will then generate a Vehicle Inspection Report describing your vehicle's condition and any excess wear and use charges.
- 3** Electronically sign the Federal Odometer Disclosure Statement confirming the final total mileage on your vehicle.
- 4** Review your maturity bill* and, if applicable, pay any charges you owe by credit card.[†] You may also choose to mail a check to Mercedes-Benz Financial.
- 5** Receive a Vehicle Return Package from your dealer which includes your signed Federal Odometer Disclosure Statement, the Vehicle Inspection Report, and final maturity bill.*

*Exclusions may apply. Final maturity bill may not be available.

[†]Credit card payments will only be accepted if maturity bill is available at turn-in.

Inspecting Your Vehicle

Check it out before turning it in.

Excess Wear and Use Responsibilities

Mercedes-Benz Financial's unique Three-Point Inspection will help you understand what is considered excess wear and use and determine the condition of your vehicle. While the standards in your lease agreement provide you with a detailed definition of excess wear and use, the Vehicle Condition Guidelines on the following pages illustrate how we identify and determine whether or not damage is considered excessive.

Three-Point Inspection

1 The Credit Card Test®

Generally, if exterior and interior damage cannot be seen when placing a credit card over it, then you will not be charged.*

2 Windshield, Lights, Wheels and Tires

A quick visual check of these areas can also help take the guesswork out of the damage assessment process.

3 Missing Items

Check for the original equipment and verify that scheduled maintenance is up to date.

*The Credit Card Test does not apply to windshields, lights, wheels, tires, exterior cracks, gouges, collective damage, or holes in the sheet metal. See pages 8-11 for criteria.





1. The Credit Card Test®

Vehicle Condition Guidelines – Helping you determine what is considered damage when inspecting your vehicle’s exterior and interior:

- Any scratch through the paint larger than the size of a credit card. (Scratches that do not go through the paint pass The Credit Card Test, regardless of size.)
- Any dent that is larger than the size of a credit card
- Any damaged safety items, regardless of size (e.g., torn seat belts)
- Collective damage that is caused by a single event, regardless of size (e.g., hail damage)
- Any holes, cracks, gouges, tears, or cuts in the sheet metal or bumper, regardless of size
- Any tears to the interior larger than the size of a credit card



Mercedes-Benz Financial offers The Credit Card Test which is an easy way to check for damage. See back cover for a sample card.

Interior
Guideline not met



Dents, dings and bumps caused by a single event
Guideline not met



Scratch (through paint)
Guideline not met



Bumper scuff and damage
Guideline not met



2. Windshield, Lights, Wheels and Tires

Vehicle Condition Guidelines – What is considered damage when inspecting your vehicle’s windshield, lights, wheels and tires:

- Wheels that are cracked or bent
- Tires that are the incorrect size, have sidewall damage or exposed cords. (Sidewall damage includes plugs and cuts.)
- Wheels that are not those originally equipped with the vehicle at time of delivery. (Upgraded wheels installed by an authorized Mercedes-Benz dealership are acceptable.)
- Glass and lights that have cracks, stars, holes or plugs. (A “star” is a chip with one or more legs. A plug is considered unsafe for vehicles with supplemental restraint systems.) Glass repair is not acceptable

Wheel scuff



Guideline met

Wheel damage



Guideline not met

Star in windshield



Guideline not met

Cracked windshield



Guideline not met



3. Missing Items

Vehicle Condition Guidelines – What items must be turned in with your vehicle:

Prior to turn-in, be sure to remove all personal items from the vehicle, complete all scheduled maintenance, and ensure all originally equipped items (if applicable) are in the vehicle, including:

- Maintenance book
- Navigation system disks
- Owner’s manual
- Headrests
- Second set of keys
- Tool kit
- Removable CD disc changers
- Spare tire
- DVD system

Mileage Provision

If your mileage is over the stated number of miles you agreed to when you signed your contract, plus any additional miles purchased mid-term, an excess mileage charge will be assessed at vehicle return. (Refer to your lease agreement for the per-mile rate.) To find out if you will incur an excess mileage charge, complete the worksheet below.

Mileage worksheet

1. Lease mileage provision:	_____
2. In-service/start mileage:	+ _____
3. Extra purchased mileage:	+ _____
4. Total allowable miles:	= _____
5. Your odometer reading (actual mileage):	_____
6. Allowable miles (figure from line 4):	- _____
7. Over/under mileage allowance:	= _____

Example: under mileage*

1. Lease mileage provision:	_____	45,000
2. In-service/start mileage:	+ _____	125
3. Extra purchased mileage:	+ _____	5,000
4. Total allowable miles:	= _____	50,125
5. Your odometer reading (actual mileage):	_____	49,550
6. Allowable miles (figure from line 4):	- _____	50,125
7. Over/under mileage allowance:	= _____	(575)

Example: over mileage*

1. Lease mileage provision:	_____	45,000
2. In-service/start mileage:	+ _____	45
3. Extra purchased mileage:	+ _____	0
4. Total allowable miles:	= _____	45,045
5. Your odometer reading (actual mileage):	_____	46,165
6. Allowable miles (figure from line 4):	- _____	45,045
7. Over/under mileage allowance:	= _____	1,120

*These numbers are for demonstration purposes only. Your numbers will vary.